New Products for a New Protocol

IPv6
Now

IPv6 Product Innovation

The IPv6 Challenge

This is not easy!

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There is No money in IPv6

So...

The IPv6 Challenge

IPv6Now has worked hard to...

Design commercial products that...

exploit...

the advantages of IPv6

The IPv6 Challenge

IPv6Now addresses
 REAL challenges:

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Vision required to think beyond v4

Relevance to clients

Cheaper, more capable, Better!

IPv6 Product Innovation

Grow6

IPv6 Now

Built on strengths of IPv6

Natural appeal to network managers

StudentNet NextMail

Built on Grow6 product

Defined by function not technology

IPv6Now Grow6 - Foundations

Strength of IPv6Now Team

    Strong in technical expertise

    Strong in relations

    Strong in business expertise

    Strong in infra-structure

    Strong in IPv6

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IPv6Now Grow6 - Goals

Designed for Commercial
Network Managers/Admins

Provides certainty in face of address exhaustion

Evolution rather than Revolution

IPv6Now Grow6 - Features

Commercial grade SLA

It's a Product not an experiment

Our users are customers not hobbyists

Commercial SLA is much harder than *"best efforts"* support.

IPv6Now Grow6 - Features

Reserves a /48 for future usage

Start with a single sub-net   /64

Contiguous growth - guaranteed

Eliminates re-numbering concerns

Dynamic DNS support for accounts

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IPv6Now Grow6 - Effects

Commercial terms – normalises status

Growth guarantee – reduces uncertainty

Grow as needed – lower cost hump

Contiguity – eliminates disadvantages

Re-assurance during a time of change

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StudentNet NextMail - Users

20+ private schools and growing

Thousands of users: staff, students, alumni

Extreme spread: scale & sophistication

Diverse technical environments

12 years of service delivery

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StudentNet NextMail - Goals

School IT Directors

Integrates with existing NextMail collaboration
   environment

Functional focus – not a technical focus

Work free implementation

StudentNet NextMail - Features

Grow6 dedicated to students

Life Long collaboration addresses

Integrated account authentication

Integrated account administration

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StudentNet NextMail - Features

Vista Meeting Space

Roaming Personal Web Server

Roaming File Exchange

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StudentNet NextMail - Effects

Increases collaboration options

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Network re-assurance side effect

Preparation for future

IPv6Now Product Innovation

Thinking like a customer

Thinking like we're hungry

Thinking beyond v4

Thinking in v6!